

OPEX MENA 2018 POST SHOW REPORT



OPEX MENA 2018

Operational Excellence in Oil, Gas & Petrochemicals

People, Process, Assets, Technology

26-27 MARCH 2018 · BAHRAIN

Organised by:



Euro Petroleum Consultants

SHARING KNOWLEDGE,
SHAPING BUSINESS

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الهيئة الوطنية للنفط والغاز
National Oil & Gas Authority



Solomon
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OPEX MENA 2018 HIGHLIGHTS

Operational efficiency and safety are of paramount importance for companies across all sectors. Only when organisations decide to build long-term stability and sustainability into their operational strategies and invest into safety culture, workforce competence and operational readiness, will they be equipped to capitalize on upswings in a measured and profitable way.

With these challenges in mind, key players are meeting at OPEX MENA 2018, organised under the Patronage of H.E. Shaikh Mohammed bin Khalifa Al Khalifa, Minister of Oil, co-hosted by the National Oil & Gas Authority (NOGA) and with Bahrain Petroleum Company (BAPCO) as principal sponsor.

On the 26th and 27th March, participants discussed best practices for creating competitive advantage and maximizing profitability of their assets. This is the fifth edition of the OPEX MENA conference and it included presentations by leading operators Bapco, Petro Rabigh, S-Chem, Saudi Aramco, Sipchem, Satorp and Tasnee as well as cutting-edge consultants and service providers such as DuPont Sustainable Solutions, Honeywell, Solomon Associates, Dekra, Schneider Electric and Wood.

The conference was preceded by the Solomon Associates Workshop that took place on the 25th March and covered the topic of “RAM: Fundamentals, Benchmarking & Performance Improvement”

We would like to thank all the Speakers, Delegates, Sponsors and Exhibitors for their participation at OPEX MENA 2018!

OPEXMENA2018

ADVISORY COMMITTEE

VICE CHAIRMAN OF THE COMMITTEE:

Faihan M. Al-Faihani, Deputy CEO for Strategies & International Relations, **NOGA**



Hasan Al-Fardan, Head - Promotion & Conferences, Strategies and International Relations, **NOGA**



Hafedh Al-Qassab
General Manager – Refining
BAPCO



Norm Gilsdorf, President
**HONEYWELL HIGH GROWTH REGIONS
MIDDLE EAST, RUSSIA, TURKEY AND
CENTRAL ASIA**



Jean-Paul Sacy
Senior Manager
DUPONT SUSTAINABLE SOLUTIONS



Kevin McQuillan
Senior Consultant
SOLOMON ASSOCIATES

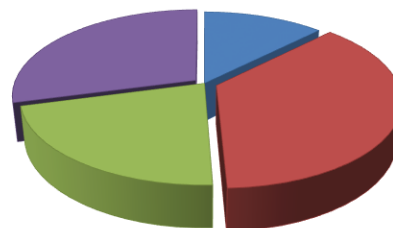


Stefan Chapman
Vice President
EURO PETROLEUM CONSULTANTS

OPEX MENA 2018 STATISTICS

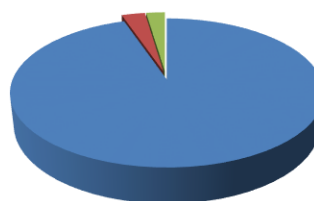


ATTENDEE PROFILE



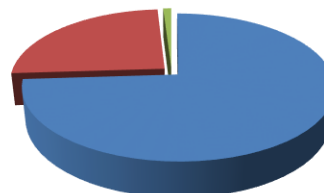
- C-Level
- Senior Manager
- Manager
- Specialist

PARTICIPATING COUNTRIES



- GCC
- United States
- Europe

PRODUCER VS SUPPLIERS RATIO



- Producers - 74%
- Service/Technology Providers - 25%
- Media/Press - 1%





OPEX MENA 2018 TESTIMONIALS

"Great opportunity to set new trends and interact with professionals in the areas of refinery digitalization, big data analytics and risk management" **PETRO RABIGH**

"Excellent exposure to latest OPEX updates & applications"
BAPCO

"OPEX MENA 2018 provides the latest information on Technology Trends, Industry Direction & Successful Implementations which helps in further enhancement of technology implement and OE in the Oil & Gas Industry" **ADNOC REFINING**

"OE today is a key focus for the oil & gas organisations and this event organised by EPC is very timely and relevant; it provides opportunities for sharing knowledge and information" **ENOC**

"OPEX MENA 2018 has developed a great wide spread knowledge & expertise on various topics with emphasis on OE. Quality speakers presented wisely their organization strategies with the focus on maximising efficiency, successful initiatives and optimising the benefit of digitalisation" **SAUDI ARAMCO**



OPEX MENA 2018 FINAL ATTENDEES LIST

ADD ENERGY	Business & Strategy Manager	United Kingdom
ADD ENERGY	Marketing Specialist	United Kingdom
ADNOC REFINING	Senior Excellence Engineer	United Arab Emirates
ADNOC REFINING	Vice President CSD	United Arab Emirates
ADNOC REFINING	Hydrocracker Section Head	United Arab Emirates
ADNOC REFINING	E&SD Manager	United Arab Emirates
ADNOC REFINING	Mechanical Section Head (O&U)	United Arab Emirates
AICHe BAHRAIN	Process Instrumentation & Control Engineer	Bahrain
AICHe BAHRAIN	Process Instrumentation & Control Engineer	Bahrain
AICHe BAHRAIN	Process Instrumentation & Control Engineer	Bahrain
AICHe BAHRAIN	Chemical Engineer	Bahrain
AICHe BAHRAIN	Chemical Engineer	Bahrain
AICHe BAHRAIN	Chemical Engineer	Bahrain
AICHe BAHRAIN	Chemical Engineer	Bahrain
AICHe BAHRAIN	Chemical Engineer	Bahrain
AICHe BAHRAIN	Chemical Engineer	Bahrain
ARAB SHIPBUILDING & REPAIR YARD CO. (ASRY)	New Construction & Engineering Senior Manager	Bahrain
BAHRAIN AVIATION FUELLING COMPANY (BAFCO)	Acting General Manager	Bahrain

OPEX MENA 2018 FINAL ATTENDEES LIST

BAHRAIN NATIONAL GAS CO. (BANAGAS)	Chief Executive	Bahrain
BAHRAIN NATIONAL GAS CO. (BANAGAS)	GM Administration & Finance	Bahrain
BAHRAIN NATIONAL GAS CO. (BANAGAS)	GM Production	Bahrain
BAPCO	OE Specialist	Bahrain
BAPCO	Enterprise Risk Analyst	Bahrain
BAPCO	Superintendent RRM/Advisor - Risk Management	Bahrain
BAPCO	Senior Engineer - Technical Liasoning	Bahrain
BAPCO	Strategic Trainee	Bahrain
BAPCO	Engineer	Bahrain
BAPCO	Superintendent	Bahrain
BAPCO	Superintendent	Bahrain
BAPCO	Superintendent OE & Governance	Bahrain
BAPCO	On Developmental Assignment	Bahrain
BAPCO	Specialist OEMS	Bahrain
BAPCO	Specialist OEMS	Bahrain
BAPCO	Governance Systems Specialist	Bahrain
BAPCO	On Developmental Assignment	Bahrain
BAPCO	Control Operator	Bahrain

OPEX MENA 2018 FINAL ATTENDEES LIST

BAPCO	Control Operator	Bahrain
BAPCO	Head Operator	Bahrain
BAPCO	Superintendent	Bahrain
BAPCO	Control Operator	Bahrain
BAPCO	Superintendent	Bahrain
BAPCO	Engineer	Bahrain
BAPCO	Project Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Board Member	Bahrain
BAPCO	Chief Executive	Bahrain
BAPCO	Deputy Chief Executive - Refining & Marketing	Bahrain
BAPCO	General Manager – HR & Administration	Bahrain
BAPCO	General Manager – Major Engineering Projects	Bahrain
BAPCO	General Manager - Refining	Bahrain

OPEX MENA 2018 FINAL ATTENDEES LIST

BAPCO	General Manager – Maintenance	Bahrain
BAPCO	General Manager - Finance & IT	Bahrain
BAPCO	General Manager – Marketing	Bahrain
BAPCO	General Manager – Special Assignment	Bahrain
BAPCO	Senior Manager - Engineering Services Unit	Bahrain
BAPCO	Manager Corporate Communications	Bahrain
BUSINESS & INVESTMENT	Country Director	Bahrain
BUSINESS & INVESTMENT	Regional Director	Bahrain
DEKRA	Senior Consultant	United Arab Emirates
DIGITAL CONCEPT CONSULTANCY	Consultant	Bahrain
DUPONT SUSTAINABLE SOLUTIONS	Senior Manager	United Arab Emirates
EMIRATES NATIONAL OIL COMPANY (ENOC)	Director Group Engineering & Projects (GEP)	United Arab Emirates
EMIRATES NATIONAL OIL COMPANY (ENOC)	Manager Group Sustainability	United Arab Emirates
EMIRATES NATIONAL OIL COMPANY (ENOC)	Head of Group Q&BE	United Arab Emirates
EMIRATES NATIONAL OIL COMPANY (ENOC)	Manager Business Excellence	United Arab Emirates
EURO PETROLEUM CONSULTANTS	Associate Trainer	The Netherlands
GP STRATEGIES	Project Director	Philippines
GULF DOWNSTREAM ASSOCIATION (GDA)	Secretary General	Bahrain

OPEX MENA 2018 FINAL ATTENDEES LIST

GULF PETROCHEMICALS INDUSTRIES (GPIC)	President	Bahrain
GULF PETROCHEMICALS INDUSTRIES (GPIC)	GM Manufacturing	Bahrain
HONEYWELL	President - High Growth Regions Middle East, Russia, Turkey & Central Asia	United Arab Emirates
HONEYWELL UOP	Business Development Manager	United Arab Emirates
JACOBS	Project Manager	Bahrain
JACOBS	Director of Business Development - KSA	Bahrain
JOHN CRANE	Business Development Manager	Saudi Arabia
KUWAIT PETROLEUM CORPORATION	Analyst, Planning & Economic Studies	Kuwait
KUWAIT PETROLEUM CORPORATION	Analyst Planning & Economic Studies	Kuwait
LUBEREF	Refinery Manager	Saudi Arabia
NOGA	General Secretary	Bahrain
NOGA	Acting Deputy CEO for strategies and International Relations	Bahrain
NOGA	General Manager Oil & Gas Affairs	Bahrain
NOGA	Director of Oil & Gas	Bahrain
NOGA	Director of Human Resources & Financial	Bahrain
NOGA	Director of Planning and Development	Bahrain
NOGA	Director of Exploration & Production Development	Bahrain
NOGA	Director of Petroleum Industries Development	Bahrain

OPEX MENA 2018 FINAL ATTENDEES LIST

NOGA	Advisor	Bahrain
NOGA	Senior Advisor	Bahrain
NOGA	Advisor	Bahrain
NOGA	Head of Promotion & Conference	Bahrain
NOGA HOLDING	Manager Portfolio Management	Bahrain
NOGA HOLDING	Acting Chief Executive	Bahrain
NOGA HOLDING	GM Investments	Bahrain
NOGA HOLDING	GM Finance & Admin.	Bahrain
OMAN OIL COMPANY EXPLORATION & PRODUCTION	Field HSSE Advisor	Oman
ORPIC	GM SR Operations	Oman
ORPIC	Team Leader E&I TSD	Oman
OSIsoft	Industry Principal – Oil & Gas	United Kingdom
OSIsoft	Account Manager	Bahrain
OSIsoft	Account Manager	Bahrain
OXFORD BUSINESS GROUP	Project Coordinator	United Arab Emirates
PETRO RABIGH	Transformation & Operational Excellence Manager	Saudi Arabia
PHILLIP TOWNSEND ASSOCIATES	Director	Belgium
PINNACLE ART	Vice President Reliability Solutions	United States

OPEX MENA 2018 FINAL ATTENDEES LIST

PLANT LEADERSHIP SYSTEMS	Principal Consultant and CEO	United States
PROCYON GROUP	Managing Partner	United Arab Emirates
SAHARA PETROCHEMICALS	Vice President - Operations	Saudi Arabia
SALALAH METHANOL COMPANY	Deputy Production Head	Oman
SAP	Senior Director	United Arab Emirates
SAS-AIChE	Process Engineer	Saudi Arabia
SAS-AIChE	Process Optimization Engineer	Saudi Arabia
SAS-AIChE	Planning Engineer	Saudi Arabia
SAS-AIChE	Production Engineer	Saudi Arabia
SAS-AIChE	Process Engineer	Saudi Arabia
SASO	Chemical engineer	Saudi Arabia
SASREF	Aromatics & Utility Operation Manager	Saudi Arabia
SASREF	Operation General Manager	Saudi Arabia
SASREF	Shift Superintend	Saudi Arabia
SASREF	Operation Superintendent	Saudi Arabia
SASREF	Oil Movements Superintendent	Saudi Arabia
SASREF	Oil Movements supervisor	Saudi Arabia
SASREF	Distillation Superintendent	Saudi Arabia

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SASREF	Distillation Day supervisor	Saudi Arabia
SASREF	Distillation Superintendent	Saudi Arabia
SATORP	VP Manufacturing	Saudi Arabia
SATORP	RTPC – Engineer	Saudi Aramco
SAUDI ARAMCO	Engineer	Saudi Arabia
SAUDI ARAMCO	Engineer I	Saudi Arabia
SAUDI ARAMCO	Field Compliance Coordinator	Saudi Arabia
SAUDI ARAMCO	Field Compliance Coordinator	Saudi Arabia
SAUDI ARAMCO	Loss Prevention Engineer	Saudi Arabia
SAUDI ARAMCO	Operational Excellence Team Leader	Saudi Arabia
SAUDI ARAMCO	Loss Prevention Supervisor	Saudi Arabia
SAUDI ARAMCO	Loss Prevention Engineer	Saudi Arabia
SAUDI ARAMCO	OE Division Head	Saudi Arabia
SAUDI ARAMCO	OE Advisor	Saudi Arabia
SAUDI ARAMCO	Senior Inspector	Saudi Arabia
SAUDI ARAMCO	Maintenance Engineer	Saudi Arabia
SAUDI ARAMCO	Planner	Saudi Arabia
SAUDI ARAMCO	Unit Head	Saudi Arabia

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SAUDI ARAMCO	Maintenance Electrical & Inst. Unit Head	Saudi Arabia
SAUDI ARAMCO	Engineer	Saudi Arabia
SAUDI ARAMCO	Engineer	Saudi Arabia
SAUDI ARAMCO	OE Advisor	Saudi Arabia
SAUDI ARAMCO	Chief Engineer OPEX Advisor	Saudi Arabia
SAUDI ARAMCO	Engineer	Saudi Arabia
S-CHEM	Operational Excellence Manager	Saudi Arabia
S-CHEM	General Manager	Saudi Arabia
S-CHEM	Advisor - Operational Excellence & PSM Manager	Saudi Arabia
SIMTRONICS	Executive Director	United Arab Emirates
SIPCHEM	Vice President – Operations	Saudi Arabia
SIPCHEM	PR & Media Representative	Saudi Arabia
SOLOMON ASSOCIATES	Senior Consultant	Bahrain
SOLOMON ASSOCIATES	Senior Consultant	United States
TASNEE	Manager Total Quality Management	Saudi Arabia
TATWEER PETROLEUM	Operator - Distribution Network	Bahrain
TATWEER PETROLEUM	Operator - Distribution Network	Bahrain
TATWEER PETROLEUM	Engineer - Civil Construction	Bahrain

OPEX MENA 2018 FINAL ATTENDEES LIST

TATWEER PETROLEUM	Chief Executive	Bahrain
TATWEER PETROLEUM	General Manager Exploration and Development	Bahrain
TATWEER PETROLEUM	General Manager Business	Bahrain
TATWEER PETROLEUM	General Manager Production Operations	Bahrain
TENARIS	Business Development Director	United Arab Emirates
UNIVERSITY OF BAHRAIN		Bahrain
UNIVERSITY OF BAHRAIN		Bahrain
WOOD	Manager Asset Operations Consulting	United Kingdom
ZYMEFLOW DECON TECHNOLOGY	Operations Manager	United States
ZYMEFLOW DECON TECHNOLOGY	Operations Director - Middle East/Asia – Sales	India



OPEX MENA 2019

OPEX MENA 2019 – Operational Excellence in Oil, Gas & Petrochemicals will take place in March 2019.

If you would like to contribute to the programme with a timely, informative presentation and share your expertise with our audience, please send your abstracts to office@europetro-me.com

SPONSORSHIP/EXHIBITING OPPORTUNITIES

If you would like to raise your profile and promote your products and services, OPEX MENA provides the perfect platform. A variety of packages are available, from exhibiting to hosting a networking function.

The majority of our sponsors are repeat customers who are consistently satisfied with the level of promotion and results they gain from our events.

Please contact us for further information on the opportunities available. We will be pleased to create a tailored package to meet your specific requirements.

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