

# ME-TECH 2017 POST SHOW REPORT



ORGANISED BY



Euro Petroleum Consultants

SHARING KNOWLEDGE,  
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TECHNOLOGY FORUM FOR REFINING & PETROCHEMICALS

Organised by:



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## ME-TECH 2017 HIGHLIGHTS

The 7th edition of the Middle East Technology Forum for Refining & Petrochemicals took place at the Madinat Jumeirah Dubai from the 21<sup>st</sup> to the 23<sup>rd</sup> of February 2017.

The event, kindly sponsored by Honeywell UOP, ExxonMobil, Axens, Air Liquide, Amec Foster Wheeler, Bechtel, PAS, DuPont, Schneider Electric, Shell Global Solutions & Criterion Catalysts & Technologies, brought together an important number of colleagues from around the globe.

The 2017 edition of ME-TECH was a great success – the event kicked off with a Pre-Conference Honeywell UOP Workshop on the 21st of February and the Conference took place on the 22<sup>nd</sup> and 23<sup>rd</sup> of February.

ME-TECH 2017 had a strong focus on the key issues facing the downstream Petroleum Industry: the renewed investment in light of stabilising crude prices, the renewed interest in the latest technology innovations and the potential impact of the future MARPOL Bunker Fuels Specification on the industry.

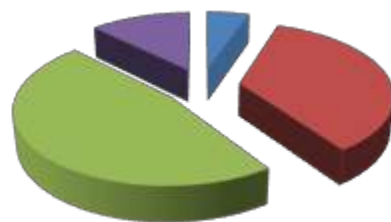
We had the privilege to hear from many of the major producers in the region – with updates on their strategies and key projects; from the role of refinery & petrochemicals integration in Borouge, the potential and future outlook of KNPC's Clean Fuels Project, Sabic's Crude Oil to Chemicals project through to Orpic's Liwa Plastics Industries Complex, HSE for Major Projects by ENOC and YASREF's experience with outsourcing Hydrogen System.

We would like to thank all the Speakers, Delegates, Sponsors and Exhibitors for your participation at ME-TECH 2017!



## ME-TECH 2017 STATISTICS

### ATTENDEE PROFILE



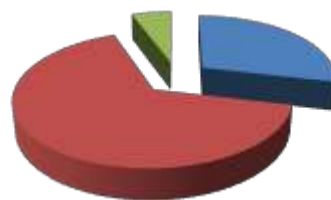
- C-Level
- Senior Manager
- Manager
- Specialist

### PARTICIPATING COUNTRIES



- GCC
- United States
- Europe
- Other

### PRODUCER RATIO



- Operating Companies- 29%
- Technology & Service Providers - 66%
- Press/Media - 5%





## ME-TECH 2017 TESTIMONIALS

*"ME-TECH 2017 is one of the most beneficial conferences because of the variety and depth of information in the refining and petrochemical industries"* **KUWAIT PETROLEUM CORPORATION (KPC)**

*"EPC brought together the right mix of consultants, solution providers and operators to hold needed conversation on current challenges and opportunities in the GCC"* **HONEYWELL UOP**



*"Our industry is going through challenging times and it is crucial that we work together, share knowledge and network to overcome all obstacles. ME-TECH is a great platform for that."* **PETROFAC**

*"Excellent event to keep yourself updated on industry trends, latest updates and networking opportunities."* **CRITERION CATALYSTS & TECHNOLOGIES**



*"Close to perfect."* **HONEYWELL**

## ME-TECH 2017 FINAL ATTENDEES LIST

COMPANY	POSITION	COUNTRY
AIR LIQUIDE	Director - Marketing & Strategy	Germany
AIR LIQUIDE	Head of Sales, Adsorption	France
ADNOC	Manager, Petrochemicals Business Support Department	United Arab Emirates
ADNOC	Manager, Strategy & Business Development Unit	United Arab Emirates
ADVANCED REFINING TECHNOLOGIES (ART)	Business Director - Middle East & India	United Arab Emirates
AIR LIQUIDE	Regional Sales Manager - GCC	United Arab Emirates
AIR LIQUIDE	Regional Commercial Director	United Arab Emirates
AIR LIQUIDE	Regional Sales Director ME	United Arab Emirates
AIR LIQUIDE	Vice President Large Industries	United Arab Emirates
AIR LIQUIDE	Global Technology Sales Manager	Germany
AIR LIQUIDE	Director - Business Development	United States
AIR LIQUIDE	Sr. Business Development Manager	Saudi Arabia
AIR LIQUIDE	Business Development Manager	United Arab Emirates
AIR PRODUCTS MIDDLE EAST	Director Strategic Helium Sourcing	United Arab Emirates
ALBEMARLE	Sales Engineer - Catalyst	United Arab Emirates
AL-WAHA PETROCHEMICAL COMPANY	Section Head, PDH/UTL Section	Saudi Arabia
AL-WAHA PETROCHEMICAL COMPANY	Production Specialist, PDH	Saudi Arabia
AMEC FOSTER WHEELER	VP Global Business Development Technology	United States
AMEC FOSTER WHEELER	Communications Advisor	United Arab Emirates
AMEC FOSTER WHEELER	Business Development Coordinator	United Arab Emirates
AMEC FOSTER WHEELER	Regional Vice President, Business Development, MEA	United Arab Emirates
AMERICAN UNIVERSITY OF SHARJAH	Secretary of SPE AUS Student Chapter	United Arab Emirates
AMERICAN UNIVERSITY OF SHARJAH	Associate Professor of Petroleum Engineering	United Arab Emirates

AMERICAN UNIVERSITY OF SHARJAH	Student	United Arab Emirates
AMERICAN UNIVERSITY OF SHARJAH	President of SPE AUS Student Chapter	United Arab Emirates
AMERICAN UNIVERSITY OF SHARJAH	Treasurer of SPE AUS Student Chapter	United Arab Emirates
AMERICAN UNIVERSITY OF SHARJAH	Student	United Arab Emirates
AMERICAN UNIVERSITY OF SHARJAH	Student	United Arab Emirates
ANDRITZ SEPARATION	Regional Sales Manager	Germany
ANDRITZ SEPARATION	Senior Sales Manager & Product Specialist	Germany
AXENS	Technologist, Gasoline & Aromatics	France
AXENS	Reforming & Hydrogenation Business Line Manager	France
AXENS	Technical Services Manager	Bahrain
AXENS	Sales Director	France
AXENS	Consulting Solutions Sales Manager	France
BAPCO	Senior Process Engineer - Planning Section	Bahrain
BAPCO	Manager, Special Assignment, Marketing Division	Bahrain
BAPCO	Deputy Chief Executive Refining & Marketing	Bahrain
BASF	Technical Sales Manager	United Arab Emirates
BASF	Head of Sales – CCP Middle East	United Arab Emirates
BASF	Technical Service Manager	United Arab Emirates
BECHTEL	Technical Specialist, Refining	United States
BECHTEL	BD Operations Manager - Onshore & Petrochemicals	Dubai
BOROUGE	Chief Executive Officer	United Arab Emirates
BOROUGE	Communications Specialist	United Arab Emirates
BOROUGE	Department Manager - Olefins Technical Development	United Arab Emirates
BOROUGE	Senior Vice President - Technical Group	United Arab Emirates

<b>BOROUGE</b>	<b>Chief Operating Officer</b>	<b>United Arab Emirates</b>
<b>BP</b>	Licensing Director, PTA Projects & Engineering	United States
<b>BURCKHARDT COMPRESSION</b>	Head of Sales MEA	United Arab Emirates
<b>CERAMTEC</b>	Global Sales Director	Germany
<b>CHEVRON LUMMUS GLOBAL</b>	Technology Marketing, Regional Director	Netherlands
<b>CLARIANT</b>	Refinery & Specialty Catalysts Manager – Middle East	Bahrain
<b>CLARIANT</b>	Global Head BTX / Jet Fuel Purification	Germany
<b>CLARIANT PRODUKTE</b>	Global Product Manager Aromatics	Germany
<b>CRITERION CATALYSTS &amp; TECHNOLOGIES</b>	Regional Manager - MENA	Kuwait
<b>CRITERION CATALYSTS &amp; TECHNOLOGIES</b>	Technical Service Engineer	United Arab Emirates
<b>CRITERION CATALYSTS &amp; TECHNOLOGIES</b>	Technical Service Engineer	Singapore
<b>CRITERION CATALYSTS &amp; TECHNOLOGIES</b>	Account Manager	United Arab Emirates
<b>CRITERION CATALYSTS &amp; TECHNOLOGIES</b>	Technical Service Engineer - Resid Upgrading	Kuwait
<b>CRITERION CATALYSTS &amp; TECHNOLOGIES</b>	General Manager Hydrocracking	United States
<b>DOW CHEMICAL</b>	Director of Licensing	United Arab Emirates
<b>DUPONT</b>	Regional Engineering Manager	United Arab Emirates
<b>DUPONT</b>	Technical Development Manager	United Arab Emirates
<b>DUPONT</b>	Business Development Director	United Arab Emirates
<b>DUQM REFINERY</b>	Senior Process Engineer	Oman
<b>ENOC</b>	Director - EHS Compliance	United Arab Emirates
<b>ENOC</b>	Process Engineer	United Arab Emirates
<b>EVONIK</b>	President Middle East & North Africa	United Arab Emirates
<b>EXXONMOBIL</b>	Global Sales Manager, Chemical Technologies	United States
<b>EXXONMOBIL</b>	Licensing Manager	United States
<b>EXXONMOBIL</b>	Technical Sales Manager, Fuels	United States

EXXONMOBIL	Director - Downstream Catalyst Technologies	United States
EXXONMOBIL	Coordinator	Belgium
EXXONMOBIL	Licensing Technical Advisor	United States
EXXONMOBIL	Sales Manager, Refining & Gas Treating Processes	United States
EXXONMOBIL	Marketing Processes & Analysis Manager	United States
EXXONMOBIL	Catalyst Sales Manager	United States
EXXONMOBIL	Licensing Manager, Polymer Technologies	United States
EXXONMOBIL	PE Technology	Belgium
EXXONMOBIL	Strategic Account Manager	United States
GAYESCO-WIKA	Director of Technology	United States
GAYESCO-WIKA	Product Manager	United Arab Emirates
GENERAL ELECTRIC	SABIC Account Director	Saudi Arabia
GTC TECHNOLOGY	Licensing Manager	United States
GULF DOWNSTREAM ASSOCIATION	Secretary General	Bahrain
HALDOR TOPSØE	Business Development Manager	Bahrain
HERAEUS METAL MANAGEMENT	Sales Manager EMEA & South America	Germany
HERAEUS METAL MANAGEMENT	Vice President Sales EMEA & Asia	Germany
HEURTEY PETROCHEM	Vice President - Middle East	United Arab Emirates
HIGH INSTITUTE OF ENERGY - KUWAIT	Head Of Department	Kuwait
HONEYWELL	Director of Corporate Communications	United Arab Emirates
HONEYWELL	President - High Growth Regions Russia, Middle East & Central Asia	United Arab Emirates
HONEYWELL	AS Mega-Pursuit Leader - Middle East	
HONEYWELL UOP	Technology Manager	United States
HONEYWELL UOP	Director, UOP Callidus Burner Business	United States of America
HONEYWELL UOP	Product Line Manager	United States



<b>HONEYWELL UOP</b>	<b>Vice President &amp; General Manager - Process Technology &amp; Equipment</b>	<b>United States</b>
<b>HONEYWELL UOP</b>	Sales Director - Middle East	United Arab Emirates
<b>HONEYWELL UOP</b>	Senior Product Line Manager	United States
<b>HONEYWELL UOP</b>	Sr. Product Line Manager, Refinery Modular Equipment	United States
<b>HONEYWELL UOP</b>	Director, Strategy & Business Development	United Arab Emirates
<b>HONEYWELL UOP</b>	Strategic Marketing Director	United Arab Emirates
<b>HONEYWELL UOP</b>	Technology Manager, Naphtha Technology	United States
<b>HONEYWELL UOP</b>	Product Line Manager, Connected Performance Services	United States
<b>HONEYWELL UOP</b>	Aftermarket Sales Account Manager	Belgium
<b>HONEYWELL UOP</b>	Vice President Strategic Marketing & Commercial Excellence	United States
<b>HONEYWELL UOP</b>	Business Development Manager	United Arab Emirates
<b>HONEYWELL UOP</b>	Regional General Manager	United Arab Emirates
<b>HONEYWELL UOP</b>	Marketing & Communications Specialist	United States
<b>HONEYWELL UOP</b>	Global Business Director	United States
<b>HONEYWELL UOP</b>	Regional Director	United Arab Emirates
<b>HONEYWELL UOP</b>	Sales Manager	United Arab Emirates
<b>HONEYWELL UOP</b>	Marketing	United Arab Emirates
<b>IHS MARKIT</b>	Managing Director Chemicals Consulting	United Arab Emirates
<b>IHS MARKIT</b>	Vice President - MDE & India	United Arab Emirates
<b>IHS MARKIT</b>	Senior Consultant	United Arab Emirates
<b>ILF CONSULTING ENGINEERS AUSTRIA</b>	Managing Director	Austria
<b>IMI Z&amp;J</b>	Senior Key Account Manager	Germany
<b>IMI Z&amp;J</b>	Senior Key Account Manager	Germany
<b>INVISTA Performance Technologies</b>	Director of Technology	United Kingdom

INVISTA Performance Technologies	Regional Licensing Manager	United Kingdom
JACOBS CONSULTANCY	Director	United Kingdom
JORDAN PETROLEUM REFINERY COMPANY	CEO	Jordan
KBC ADVANCED TECHNOLOGIES	Senior Petrochemicals Staff Consultant	United Arab Emirates
KBR TECHNOLOGY	Director - Refining Technology	United States
KBR TECHNOLOGY	Senior Vice President - Technical & Consulting	United States
KBR TECHNOLOGY	Manager, Sales -Technology	United Arab Emirates
KUWAIT AROMATICS COMPANY KARO	Chief Executive Officer	Kuwait
KUWAIT AVIATION FUELLING COMPANY KAFCO	Manager, Finance, Admin. & Services Department	Kuwait
KUWAIT INSTITUTE FOR SCIENTIFIC RESEARCH KISR	Consultant/Principal Research Scientist	Kuwait
KUWAIT INTEGRATED PETROLEUM INDUSTRIES COMPANY KIPIC	Head - Optimisation & Planning Department	Kuwait
KUWAIT INTEGRATED PETROLEUM INDUSTRIES COMPANY KIPIC	Deputy CEO, Petrochemicals & LNG	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Team Leader Process Engineering (Refinery)	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Specialist Process Engineering	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Team Leader, Projects Coordn.	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Team Leader, Operational Planning	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Engineer Project Planning	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Engineer Strategic Planning	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Team Leader, Process Engineering MAB	Kuwait

KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Sr. Process Engineer, MAB	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Sr. Controller, Corporate Communication	Kuwait
KUWAIT NATIONAL PETROLEUM CORPORATION KNPC	Manager - Engineering & Maintenance	Kuwait
KUWAIT PETROLEUM CORPORATION KPC	Manager Capital Projects Administration	Kuwait
KUWAIT PETROLEUM CORPORATION KPC	Team Leader – Value Chain Optimization	Kuwait
KUWAIT PETROLEUM CORPORATION KPC	Team Leader - Sales Administration	Kuwait
KUWAIT PETROLEUM INTERNATIONAL KPI	Operational planning Engineer	Kuwait
KUWAIT PETROLEUM INTERNATIONAL KPI	TL. Quality Management System & Special Studies	Kuwait
LINDE AG	Project Director Sales, Petrochemical Plants	Germany
LUMMUS NOVOLEN TECHNOLOGY	Director Polyolefins Licensing	Germany
MERICHEM	Director of Sales & Marketing	United States
MERICHEM	Executive Business Development Manager	United States
METHANEX MIDDLE EAST	Business Development Director	United Arab Emirates
METHANOL INSTITUTE	Director of Government & Public Affairs - Asia Pacific/Middle East	Singapore
MINISTRY OF INDUSTRY & MINERALS - REPUBLIC OF IRAQ	Deputy Minister	Iraq
MIS CONSULTANTS	Chief Executive	Pakistan
MOL	T&D Senior Expert	Hungary
NATPET	Managing Director O&M	Saudi Arabia
NEXANT	Senior Consultant	United Kingdom
OMAN OIL COMPANY	Advisor for Refinery & Petrochemical Projects	Oman
ORPIC	General Manager Maintenance	Oman

ORPIC	General Manager - Liwa Plastics Industries Complex	Oman
ORPIC	Team Leader Routine Maintenance - Muscat Refinery	Oman
PAS	Sales Director	Bahrain
PAS	Regional Business Manager	Qatar
PAS	Saudi Arabia Country Manager	United States
PAUL WURTH S.A.	Sales Manager - Oil & Gas Division	Germany
PAUL WURTH S.A.	Head of Oil & Gas Division	Germany
PETROCHEMICAL STATE IRAQ	Director General	Iraq
PETROCHEMICALS & FERTILIZERS COMMITTEE - IRAQ	Deputy Head	Iraq
PETROFAC	Senior Process Engineer	United Arab Emirates
PETROFAC	Process Engineer	United Arab Emirates
PETROFAC	Process Engineer	United Arab Emirates
PETROFAC	Manager Process	United Arab Emirates
PETROFAC	Engineer-III Process	United Arab Emirates
PETROFAC	Process Engineering Manager	United Arab Emirates
PETROFAC	Process Engineer	United Arab Emirates
PETROFAC	Engineer II-Process	United Arab Emirates
PETROFAC	Manager Process	United Arab Emirates
PETROFAC	Process Engineer	United Arab Emirates
PETROFAC	Process Engineer	United Arab Emirates
PETROFAC	Engineer II-Process	United Arab Emirates
PETROFAC	Process Engineer-II	United Arab Emirates
PETROFAC	Process Engineer	United Arab Emirates
PETROFAC	Engineer-III Process	United Arab Emirates
PROCESS SYSTEMS ENTERPRISE	Business Development Director	United Kingdom
PTT PUBLIC COMPANY LIMITED	Engineer	Thailand

RELIANCE INDUSTRIES LIMITED	Senior Manager (P&C)	India
RUHRPUMPEN	Managing Director	Germany
SABIC	Director - Olefins & Gases Technology Development	Saudi Arabia
SABIC	General Manager, Global Technology Management	Saudi Arabia
SABIC	Technology Licensing Engineer	Saudi Arabia
SABIN METAL	Executive Director (MEA)	United Arab Emirates
SAHARA PETROCHEMICALS	General Manager	Saudi Arabia
SAUDI ARAMCO	Energy Engineer	Saudi Arabia
SAUDI ARAMCO	Engineer III	Saudi Arabia
SAUDI ARAMCO	Engineer III	Saudi Arabia
SAUDI ARAMCO	Manufacturing Supervisor	Saudi Arabia
SAUDI ARAMCO	Engineer II	Saudi Aramco
SAUDI ARAMCO	Senior Operations Engineer	Saudi Aramco
SAUDI ARAMCO	Process Engineer	Saudi Aramco
SAUDI ARAMCO	Team Leader - Planning & Programing Group	Saudi Arabia
SAUDI ARAMCO	Superintendent I Oil/Gas Operations Jeddah Refinery Dept	Saudi Aramco
SAUDI ARAMCO	Operation Engineering Supervisor	Saudi Aramco
SAUDI ARAMCO SHELL REFINERY COMPANY SASREF	Manager Refinery Planning & Optimization	Saudi Arabia
SAUDI ARAMCO SHELL REFINERY COMPANY SASREF	President & CEO	Saudi Arabia
SCHNEIDER ELECTRIC	Senior Director Consulting Solutions	United Arab Emirates
SCHNEIDER ELECTRIC	Technical Sales Consultant	United Arab Emirates
SCHNEIDER ELECTRIC	Technical Sales Consultant	Kuwait
SCHNEIDER ELECTRIC	Senior Technical Sales Consultant	United Arab Emirates
SCHNEIDER ELECTRIC	Sales Manager - MENA	United Arab Emirates



SCHNEIDER ELECTRIC	BU Field Marketing Manager	United Arab Emirates
SHELL	Licensing Technology Manager	United Kingdom
SHELL GLOBAL SOLUTIONS	Vice President, Refining & Chemical Licensing	Netherlands
SHELL GLOBAL SOLUTIONS	Service Manager	United Arab Emirates
SHELL GLOBAL SOLUTIONS	Upstream Strategic Business Manager	Canada
SHELL GLOBAL SOLUTIONS INTERNATIONAL	Global Licensing Manager Gas Processing	United Arab Emirates
SHELL GLOBAL SOLUTIONS INTERNATIONAL	Business Development Director	United Arab Emirates
SMS GULF FZE	Managing Director	United Arab Emirates
TAKREER	Corporate Excellence Dept. Manager	United Arab Emirates
TAKREER	Vice President - CSD	United Arab Emirates
TAKREER	Senior Energy Engineer	United Arab Emirates
TAKREER	Vice President Supply Chain Division	United Arab Emirates
TAKREER	Chief Operating Officer	United Arab Emirates
TAKREER	Senior Process Engineer	United Arab Emirates
TECHNIP	Head Win-It Alliances	Italy
TENARIS	Product Analyst	Italy
TUFAIL CHEMICALS INDUSTRIES LTD	CEO	Pakistan
UNIVATION TECHNOLOGIES	Licensing Sales Director	United States
WIELAND THERMAL SOLUTIONS	Product Engineering Manager	Portugal
WR GRACE	General Sales Manager & Technical Services	United Arab Emirates
WR GRACE	Technical Sales & Services Manager	United Arab Emirates
YASREF	Process Engineer	Saudi Arabia



## ME-TECH 2018

**ME-TECH 2018 – Middle East Technology Forum for Refining & Petrochemicals** will be announced soon.

If you would like to contribute to the programme with a timely, informative presentation and share your expertise with our audience, please send your abstracts to [laura@europetro-me.com](mailto:laura@europetro-me.com) by **15 June 2017**.



## SPONSORSHIP/EXHIBITING OPPORTUNITIES

If you would like to raise your profile and promote your products and services, ME-TECH provides the perfect platform. A variety of packages are available, from exhibiting to hosting a networking function.

The majority of our sponsors are repeat customers who are consistently satisfied with the level of promotion and results they gain from our events.

Please contact us for further information on the opportunities available. We will be pleased to create a tailored package to meet your specific requirements.



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