



# Russia & CIS Oil & Gas Executive Summit

Gas, Refining & Petrochemicals

28-29 JUNE 2018, RUSSIA, SOCHI,  
RADISSON ROSA KHUTOR

CO-HOST



ORGANISED BY



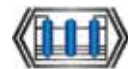
Euro Petroleum Consultants



## SPEAKERS



Euro Petroleum Consultants



SIE NEFTEHIM, LLC  
Limited Liability Company  
Scientific Industrial Enterprise Neftehim



## SPONSORS



# WELCOME



Excellent organisation, perfect networking, great place!

**Fabien Lundy,**  
Sales Director, Process  
Licensing Business Unit

**AXENS**



Sochi is a perfect option! Sun, mountain view and fresh air – all that makes it an excellent place for meeting colleagues and friends. The level of event organisation was excellent, as always.

**Elena Golm,** Managing Director -  
Head of the Oil and Gas Client  
Coverage

**SBERBANK CIB**

Over the past few years, we have seen the oil and gas refining and petrochemical industries in Russia & CIS countries making a quantum leap: conversion rates have been increased, new production lines have been commissioned, and new markets have been successfully approached. However, the current reality implies that sustainable and effective functioning of the industry is possible only with ongoing continuous development. With this in mind, the region's refiners are not stopping at what they have achieved so far. During the course of the Executive Summit, leaders of the largest oil & gas and petrochemical companies will present the latest information on their development strategies and future projects.

Needless to say, development is impossible without successfully choosing the correct implementation and financing strategy. During the focused Summit sessions, the leading EPC contractors will share their experience in project implementation, answering key questions about the application of various strategies in the region. They will be joined by experts from the banking sector who will share information on the latest options for raising finance for oil, gas and petrochemical projects in Russia & CIS countries.

Let us not forget about the industry's scientific and technological progress, which does not stand still. New technologies continue to be developed that can help producers to increase their competitiveness and the leading global technology suppliers will present their reviews of the latest advancements in technology licensing. This year we have put a special emphasis on gas monetisation options and prospects, including traditional methods (methanol, ammonia, fertilisers) as well as the latest developments in the field of olefin production and efficient use of the refinery's gas flows.

Besides the extensive development of existing facilities expansion and the grass root plants in compliance with advanced technologies, the following issues are very up-to-date: production efficiency improvement through optimising business processes, use of modern software, and the company's overall desire to achieve operational excellence and to implement the principles of Industry 4.0. All the above topics will be included in the Programme of the Russia & CIS Oil & Gas Executive Summit 2018.



# Russia & CIS Oil & Gas Executive Summit

DAY 1: Thursday, 28 JUNE

## REGISTRATION & WELCOME COFFEE OPENING REMARKS

Colin Chapman, President, **EURO PETROLEUM CONSULTANTS**

KEYNOTE PRESENTATION: Addressing Current & Future Industry Challenges through Technology  
Rebecca Liebert, President and CEO, **HONEYWELL UOP**

## REFINING & PETROCHEMICALS – GLOBAL MARKETS OVERVIEW

### CHAIRMAN:

Colin Chapman, President, **EURO PETROLEUM CONSULTANTS**

**Future Strategies for Refining & Petrochemical Industry**  
Valentin Kotlomin, Director, Strategic Studies & Downstream Economics,  
**EURO PETROLEUM CONSULTANTS**

**Integration, Challenges & Lessons Learnt from Major Refining Projects Implementation**  
Dmitry Ivanov, Director, Major Projects Directorate,  
**GAZPROM NEFT**

**Upscaling of Petrochemicals Production in Russia: Challenges & Perspectives\***

Ksenia Karetina, Head of Analytical Center, **SIBUR**

### NETWORKING COFFEE BREAK

## GAZPROM NEFT SPECIAL SESSION: MAJOR PROJECTS MANAGEMENT EXPERIENCE

### CHAIRWOMAN:

Ekaterina Kalinenko, Project Director,  
**EURO PETROLEUM CONSULTANTS**

**Risk Management as a Large-scale Downstream Projects Management Instrument**  
Maik Kadelbakh, Head of Projects Controlling Department, Major Projects Directorate, **GAZPROM NEFT**

**Best Practices in Engineering, Procurement, CM/HSE of Major Refinery Projects**  
Nikolay Efremov, Head of Engineering Department, Major Projects Directorate, **GAZPROM NEFT**

**Best Practices in Procurement of Major Refinery Projects**  
Eugeny Zykov, Head of Procurement Department, Major Projects Directorate, **GAZPROM NEFT**

**Update on Gazprom Neft Catalysts Production Project**  
Aleksandr Chembulaev, General Director,  
**GAZPROMNEFT - CATALYST SYSTEMS**

### PANEL SESSION DISCUSSION:

- Import Substitution: Technology, Equipment, Services
- Long Term Strategies
- Project Implementation Strategies & Challenges, Risk Management, Lack of Resources
- Business Optimisation, Approach to OPEX, Digitilisation, Big Data

### LUNCH

## PROJECT FINANCING APPROACHES & OPTIONS

### CHAIRWOMAN:

Elena Golm, Managing Director - Head of the Oil and Gas Client Coverage, **SBERBANK CIB**

**Industry Overview: Global Refining & Petrochemicals Markets & Trends**  
Andrew Inglis, Managing Consultant, Energy & Chemicals Consulting, **NEXANT**

**Innovative Options for Project Development: a Russian Case Study**  
Fabio Fritelli, CEO / Paolo Brunengo, Project Development Manager,  
**MAIRE TECNIMONT - MET DEVELOPMENT SpA**

**Project Financing: Expertise of Gazprombank**  
Roman Sukhonosov, Head of Oil and Gas Project and Structured Finance Department, **GAZPROMBANK**

**Project Financing Factory**  
Tatyana Tarasova, Senior Managing Director, Key Account Department,  
**VNESHECONOMBANK (VEB)**

**Review of Refining & Petrochemical Industry of the Republic of Belarus. Investments in New Projects**  
Andrey Derekh, Chairman of the Board of Directors,  
**UNITER INVESTMENT COMPANY**

### NETWORKING COFFEE BREAK

## BUSINESS OPTIMISATION – TOOLS & SOLUTIONS

**How Honeywell Connected Plant Enables Process Optimization, Safety & Worker's Efficiency**  
Dionysios Stavrakas, Sales Director Enterprise & Digital Transformation Solutions, **HONEYWELL**

**Digitalisation Opportunities. AVEVA vision**  
Alexey Lebedev, General Manager, **AVEVA**

**The COMPACS System- Real-time Predictive Analytics**  
Andrey Kostukov, General Director, **SPC DYNAMICS**

**Global Downstream Market Overview**  
Dina Abieva, Sector Analyst - Downstream,  
**EIC (Energy Industries Council)**

### END of DAY 1

### GALA EVENING, hosted by:

**Honeywell**  
**Uop**

All delegates are welcome to attend the Gala Cocktail evening taking place in the Red Fox Restaurant. Enjoy relaxed networking with food, drink and jazz music!

# Russia & CIS Oil & Gas Executive Summit

DAY 2: Friday, 29 JUNE

## MORNING COFFEE

### GAS MONETISATION OPTIONS

#### Feasibility of Natural Gas Conversion to Methanol, Ammonia & Nitrogen Fertilizers. Ongoing & Upcoming Projects

Oleg Kostin, General Director, **NIIK**

#### Methanol Market Review:

- Chinese Methanol Market. CTO/MTO
- Methanol as a Marine Fuel: IMO IGF Codes for Low Flash Point Fuels in 2018

Christopher Chatterton, Chief Operating Officer,

**METHANOL INSTITUTE**

#### Modus™ Technology for Monetisation of Refinery Gas Streams:

- Light Olefins Conversion found in FCC & DCU off Gases to a High Octane, Low Sulphur Gasoline Blend Stock & LPG
- Integration into Existing Refinery Settings, with Minimal Capital Investment & Operating Impacts
- Installation of the Process is Less Invasive & Requires Less Downtime Than a Typical FCC Revamp

Steve Beeston, Vice President, Global Technology Business Development, **WOOD**

#### Methane to Olefins – Natural Gas Monetization using OCM Process

- Review of Oxidative Coupling of Methane Process for Direct Conversion of Methane & other Short-Chain Alkanes into Olefins
- Case Study Illustrating Application for Gas monetisation & Chemical Production

Rahul Iyer, Executive VP of Corporate Development,

**SILURIA TECHNOLOGIES**

## NETWORKING COFFEE BREAK

### FUTURE TECHNOLOGY OUTLOOK

#### Honeywell UOP Uniflex™ Technology: Maximising Profitability with High Residue Conversion

Gary Brierley, Project Development Manager, PT&E,

**HONEYWELL UOP**

#### Innovation as a Main Key to a Sustainable Future

Fabien Lundy, Sales Director, Process Licensing Business Unit,

**AXENS**

#### Eni Slurry Technology: Maximizing Value from the Bottom of the Barrel

Raffaele Fronteddu, Licensing Out Support Development Manager,

**ENI**

#### Innovative Import Substitution in the Refining Industry of the Russian Federation. Current Status & Prospects:

- Competitiveness Evaluation of the Existing Russian Developments in Refining
- Tasks for Russian Engineering Companies

Alexander Shakun, General Director,

**SIE NEFTECHIM**

## LUNCH

### PROJECT IMPLEMENTATION STRATEGIES

#### Strategies for Project Implementation: EPC, EPCM, Traditional:

- Project Implementation in Russia & CIS
- Refinery's Contract Strategies for Contractors: Options, Decision-making, Impact on the Result of the Project
- Opportunities to Implement EPC(M) Contracts in Downstream & Contractor's Service Market Situation

Ekaterina Kalinenko, Project Director,

**EURO PETROLEUM CONSULTANTS**

#### ZapSibNefteKhim - the Largest Petrochemical Project in Russia: Implementation Strategy, Lessons Learned

Alexey Kazmin, Executive Director, **NIPIGAS**

#### Major Module Projects Implementation. Case Study in Russia

Tim van der Flier, Project Manager, **TechnipFMC**

#### Logistics Planning & Risks Associated with Procurement & Implementation of EPC Contracts for Russian Clients

Sergey Tropin, Chairman of the Board of Directors,

**SPETSTYAZHAVTOTRANS**

### PANEL SESSION DISCUSSION

How to Plan for Future Market Changes for Transportation Fuels & Bunker Fuels

### BUSINESS MEETINGS

**18:00 END of SUMMIT**

## THE VENUE

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The Radisson Hotel, Rosa Khutor welcomes travellers to experience the stunning landscape of the Caucasus Mountains. The hotel is located in a scenic location at an altitude of 560 meters above sea level. You won't have to venture far to find delectable dining options, including Seasons Restaurant, which hosts the Super Breakfast Buffet, and the Black Bar & Grill.

With the hotel's well prepared leisure programme, guests have the opportunity to try a number of activities during their stay. Explore the local area by foot, bicycle, horse or Segway. Climb to the highest point, Rose Peak, alongside an experienced guide. Whether you're interested in rafting, trekking, fishing or Nordic walking, Rosa Khutor offers the most favorable conditions for your adventure. Don't forget about the beach! Rosa Beach boasts a comfortable swimming area, so your visit to the mountains can also include sunbathing, air baths and invigorating cocktails in the cafe beach area.



## RUSSIA & CIS EVENTS 2018

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### Moscow Refining, Gas & Petrochemicals Week

**GTCC** 17 - 18 SEPTEMBER, MOSCOW

**3rd Russia & CIS Gas to Chemicals Conference & Exhibition**

**RPTC** 18 - 19 SEPTEMBER, MOSCOW

**17th Russia & CIS Petrochemicals Technology Conference & Exhibition**

**RRTC** 20 - 21 SEPTEMBER, MOSCOW

**18th Russia & CIS Refining Technology Conference & Exhibition**

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**Op-Ex Russia & CIS** 15 - 16 NOVEMBER, SOCHI

**5th Operational Excellence in Oil, Gas & Petrochemicals Conference & Exhibition**





## MARKETING OPPORTUNITIES

### BECOME A SPONSOR

#### LOGO BRANDING SPONSORSHIP OPTIONS

Your logo prominently displayed on important conference materials distributed to all delegates

- Sponsor of the bags
- Sponsor of the lanyards
- Sponsor of the event guide
- Sponsor of conference stationery
- Sponsor of commemorative magnets

#### HOST A FUNCTION

Host a high profile networking event and welcome delegates to the chosen function

- Sponsor of the lunch(es)
- Sponsor of the gala evening
- Sponsor of the networking coffee breaks

#### ALL PACKAGES INCLUDE:

- Delegate places
- Exhibition space
- Advertising pages & online exposure
- Opportunity to make a presentation and/or chair a session

### BOOK EXHIBITION SPACE

#### AN EXHIBITION PACKAGE INCLUDES:

- One delegate place
- Space for your own display
- Table, chairs and electricity points
- Your logo, profile and contacts in the event guide
- Excellent visibility during the event



The event was held on a very high level in terms of interesting topics and issues discussed, as well as professional level of participants.

Nikolay Karpov,  
General Director

SLAVNEFT - YANOS

### MEDIA PARTNERS



# REGISTRATION

## REGISTER AT

EUROPETRO.RU/EVENTS

+ 7 495 517 77 09

MOSCOW@EUROPETRO.COM

*\* a supplement of GBP 300 will be added after 18 May 2018*

Delegate Rate for Oil & Gas Operating / Producing Companies	£ 1250
Delegate Rate for Companies Supplying Technologies, Equipment or Services	£ 1650*
Executive Summit Exhibition Stand incl. 1 Delegate Place	£ 3950
Reserve a Private Hospitality Suite	28 June £ 600 29 June £ 600

## TERMS & CONDITIONS

### LOCATION OF CONFERENCE

Executive Summit 2018 will take place at Radisson Rosa Khutor Hotel, Russia. Address: Emb.Panorama 4, Sochi, Russian Federation, 354392

### ACCOMMODATION

EPC has negotiated a reduced rate for Executive Summit delegates. To benefit from this rate, you must book your room using the reservation form which we will send you when you register for Executive Summit.

### REGISTRATION FEE

This includes attendance at the conference, Conference documentation, lunch and coffee breaks on both days and attendance at social functions. Full payment must be received before the conference in order to guarantee entry.

### VISAS

Delegates requiring visas should apply for a TOURIST VISA only. Visa support letters can be obtained from your hotel. PLEASE ALLOW PLENTY OF TIME.

### CONFERENCE DOCUMENTATION

If you are unable to attend the conference in person, you can purchase the Conference Proceedings. This includes access to all the papers and presentations, which can be downloaded from the web site. The conference Proceedings are available at a cost of GBP 400.

### CONFERENCE LANGUAGE

The conference language will be English and Russian. Simultaneous translation will be provided.

### CANCELLATIONS

Cancellations made before 28 May 2018 will be refunded in full less an administrative charge of GBP 200. We regret that cancellations made after this date cannot be refunded or credited. Substitutes are acceptable at any time.

### DISCLAIMER

EPC reserves the right to alter the content or timing of the program and its speakers although this happens rarely. EPC is not responsible for the content of the presentations by third parties or if an event is cancelled or postponed due to force majeure.

\* Denotes speaker is subject to final confirmation.

Your image may appear in the post-show report, conference video or photo gallery. If you have any objection to this you must please inform the Organisers.

### ORGANISERS

**Euro Petroleum Consultants (EPC)** is a consulting organisation supplying consulting & project management services to the oil & gas industry. President: Mr Colin Chapman.

For further information, visit our website: [www.europetro.com](http://www.europetro.com) or contact us by telephone: **+7 495 517 77 09** or send us an email at: [moscow@europetro.com](mailto:moscow@europetro.com)

## ABOUT THE ORGANISERS

**Euro Petroleum Consultants (EPC)** is an independent specialist consultancy and events organisation focusing on strategic and technical issues in the oil, gas and petrochemicals industry. Formed in 1996, headquartered in London and with offices in Dubai, Moscow, Sofia and Kuala Lumpur, our in-depth knowledge of the industry combined with extensive technical and commercial experience enables us to guarantee that our events are delivered to the very highest standard. EPC currently hosts over 15 annual events across Europe, Russia and CIS, Middle East and Asia serving all areas of the industry across these regions. Our events typically cover topics such as Refining & Petrochemicals Technology, Residue Upgrading Technology, Operational Excellence, Business Strategy, Safety, Project Updates & Green Energy. In addition to our events, EPC acts as Client Project Engineer (CPE) globally, providing expertise, advice and support during all stages of Project Development, including Feasibility Studies, Masterplans, Technology Selection, PMC Services, Start-Up Support and Operations Management. We also act as Consultant to major Banks to provide technical supervision for the projects they have financed.

View our full portfolio: [www.europetro.com](http://www.europetro.com)

Contact us at: [consulting@europetro.com](mailto:consulting@europetro.com)

### RECENT PROJECTS

#### MOZYR REFINERY

HOIL Complex Consulting Services

#### LUKOIL VOLGOGRAD

FEED Contractor for SDA Complex

#### LUKOIL NNOS

FCC & HF Alkylation Complex (PMC)

#### FORTEINVEST

Refinery Expansion (Technical advisor)

#### AFIPSKY REFINERY

Technical Consultant to Bank for Major Refinery Upgrade Project

#### SOCAR

Urea Complex & Polypropylene Project (PMC)

#### MOZYR REFINERY

Octane Complex (PMC)

#### SALAVATNEFTEORGSIINTEZ

Technical Consultant, Acrylic Acid Project

#### SONARA CAMEROON

Refinery Expansion (PMC)



**20+ YEARS**  
of consulting experience  
spanning all regions



**10+ OFFICES**  
in seven countries  
around the world



**100+ PROJECTS**  
on consulting  
successfully completed



**200+ EVENTS**  
held worldwide with  
international status



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